## Seizing the moment

Inspired by the Occupy movement, California and New York are hitting up their millionaires to help solve budget problems. INSIDE FOR:

Marketplace

**7** 12,021.39 (-162.87)

S&P 500

**7** 1,236.47 (-18.72) NASDAO

7 2,612.26 (-34.59) Bloomberg Midlands **V** 453.64 (-5.22)

Crude oil (NYMEX)

7 97.77 (-1.64) World-Herald 150. 2D

**Omaha**.com



#### Thai floods hurt Intel revenues

Intel cut its fourth quarter revenue outlook Monday because of massive flooding in Thailand, sending shares for the entire Intel, based in Santa Clara, Calif., is the world's largest maker of microprocessors, the "brains" of are reducing inventories and microprocessor purchases due to shortages of hard drives.

# Trading in Saab parent is halted

The Dutch financial carmaker Saab's parent company. Shares in Swedish Automobile N.V. had fallen more than 19 percent before trading was halted. trading was naited. Prominent Swedish newspaper Dagens Industri reported earlier in the day that the company's chief executive was preparing to file for liquidation.

### Lee expects brief stay in bankruptcy

Lee Enterprises Inc., the publisher of the Lincoln Journal Star and more than 40 othe daily newspapers, filed for Chapter Gaily inevisibilities for Chapter in U.S. Bankruptoy Court in Wilmington, or John Court of a previously announced refinancing plan. Lee, based in Davenport, lowa, has said it expects to emerge from the bankruptoy process within 60 days. The company said the complex suppliers or customers.

## Delay OK'd for AT&T deal

AT&T Inc.'s proposed of T-Mobile USA Inc. failure after a federal judge Monday agreed to put on hold a government challen to the merger. U.S. District Judge Ellen District Judge Ellen Segal Huvelle in Washington granted a request from both sides to delay the antitrust case, which was scheduled for trial Feb. 13. AT&T has until Jan. 12 to try to buy T-Mobile

# U.S., Russia finding 'common ground' through agriculture

By Erin Golden

With a growing and increasingly modern agricultural sector, Russia is beginning to have a lot in common with major ag-producing states like Nebraska and Iowa—and developing a bigger profile in international commerce.

During the U.S.-Russia Business Council Agribusiness Forum, held Monday at the Hilton Omaha, U.S. Sen. Ben Nelson, D-Neb, rattled off the statistics: Russia is now the United States' 23rd-largest partner in international trade and the 17th-largest importer of

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an agricultural products. ar, Nebraska companies exported more than \$70 million worth of goods to Russia.

of goods to Russia.

In short, the two countries have gone from Cold War enemies to major trading partners, all in a relatively short period of time. In a few days, Russia is expected to receive an invitation to join the World Trade Organization. And those steps, Nelson said, can have far-reaching impacts.

"Commerce can connect us," he

said. "It can break down political barriers. It can give us common ground."

The one-day event was organized by the business council, a Washington, D.C.-based trade group that provides guidance and business services to firms from both counservices to firms from both countries. Along with Nelson, who is the chairman of the Senate delegation to the U.S.-Russia Interparliamentary Group, the forum featured presentations and panel discussions from Russian and American government and business leaders. Companies represented at the event included Pioneer Hi-Bred in Sarpy County.

Cory Reed, vice president of ag-

riculture and turf global market-ing services for John Deere, said his company has been in Russia for well over 100 years — longer for well over 100 years — longer than it has made tractors. He said there's a clear, rapidly expanding need for more food that will re-quire agricultural production to double by 2050.

Russia, which has 9 percent of the world's arable land, 8 percent of the available fresh water and more than 20 percent of the for-

portant role to play

portant role to play.

"With rapid modernization, it's not unreasonable to expect significant expansion in grain output, the potential for doubling exports to the world market in a relatively short period of time," he said.

Alexey Chernyshey, deput; chairman of the Federation Council of the Russian Federation's committee on agriculture, food policy and fisheries, has served as governor of an agricultural region governor of an agricultural region of the country. He said it's crucial for his country to open its doors to

### (I) ONLY IN THE WORLD-HERALD

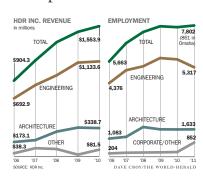


IAMES B.

HDR's strength in engineering and architecture means it can bring top-flight skills to bear on a wide range of client needs. "There's not too many things we don't do," said George A. Little, above, who will take over as chairman and CEO at year's end. "We want to be the trusted adviser with our clients."

# New leaders, global goals

## HDR looks for growth on both sides of its business and in places near and far.



WORLD-HERALD STAFF WRITER

HDR Inc., after a switch to employee ownership that quintupled its employment in 15 years, is aiming at domestic and international expansion under a new CEO and new presidents of its engineering and architecture companies.

George A. Little, S3, becomes chairman and CEO of the 7,800-employee Omaha firm today as Richard R. Bell retires after 37 years with the company. Bell, 64, remains on HDR's board of directors.

rectors.

Eric Keen, 54, will succeed Little as president of HDR Engineering. In addition, Doug Wignall, 44, will become the president of HDR Architecture, succeeding Merle S. Bachman, 64, who also

ceeding Merie S. Bachman, 64, who also is retiring.
Little, a University of Alabama-Birmingham graduate and native of Birmingham, joined HDR in 1989 and headed the engineering division since 1986. Keen and Wignall are native lower of the control of the control





ate.
Keen joined HDR in 1993 and has been executive vice president for transportation. Wignall joined HDR in 1991 and has been a senior vice president leading the architecture company's health care practice.

# San Francisco minimum wage to top \$10 an hour

The raise to \$10.24 is "a psychological boost" for workers. but employers complain of a double whammy.

SAN FRANCISCO (AP) — David Frias works two minimum-wage jobs to squeak by in one of the most expensive cities in America.

Come New Year's Day, he'll have a few more coins in his pocket as San Francisco makes history by becoming the first city in the nation to scale a \$10 minimum wage. The city's hourly wage for its lowest-paid workers will hit \$10.24, more than \$2 above the California minimum wage and nearly \$3 more than the care of the control of the

See Wage: Page 2

# Teenage 'lip balm guy' takes his idea from concept to completion

By Leia Mendoza WORLD-HERALD STAFF WRITER

Daniel Schlessinger is known around campus as the "lip balm

around campus as guy."
The 17-yearold Omaha native and freshman at Northwestern University has had his college neighbors and buddies swarm his dorm room to get samples of his creation: Fix-

it was released to the public last month.

FixMySkin Healing Balm is a medicated body balm intended to heal a number of skin issues, including chapped lips and cuttiles, dry elbows and heels, psoriasis, eczena, poison ivy and insect bites.

Daniel, who aspires to follow in his dermatologist dad's footsteps, came up with the concept when he

MySkin Healing Balm.
Daniel even mingled with celebrities at the Emmy Awards in September to give red carpet walkers a sneak peek of the product before it was released to the public last month.

was only 12.

It was winter in Nebraska and the Kiewit Middle School seventh-grader had dry, cracked skin on his hands. So he rubbed some lip balm on his skin and wondered why it worked better than lotion, but didn't completely heal his skin.

"It was my intellectual curiosity, I guess," Daniel said by phone. "I was just really curious about why something like lip balm didn't work there."

Turns out he leaves "I want to be the state of the sta

Turns out, he learned from his fa-ther, Dr. Joel Schlessinger, that his lips and hands have two different

types of skin and the hand requires a stronger medication. "It was more complex of a prob-lem than I imagined," Daniel said. "And it led us into this whole jour-The journey began with Daniel's

idea, but his father saw potential in it and stepped in to advise and mentor his son.

Daniel researched the market to

see if a medicated balm existed that could be used on lips and hands. There were lip balms with medi-cations in them, but no skin balms See Schlessinger: Page 2



Daniel Schlessinger came up the concept for FixMySkin lip when he was 12 years old.

StocksRecap

Vol. (in mil.) 3.597

# Retail sales rise for 6th straight month

WASHINGTON (AP)—Americans spent more on autos, furniture and clothing at the start of the crucial holiday shopping season, boosting retail sales for a sixth straight month.

Retail sales rose 0.2 percent in November, the Commerce Department said Tuesday. That's lower than October's cair, which was reasted higher cairs which was reasted higher.

gain, which was revised higher to show a 0.6 percent increase. Still, more spending on retail goods shows the economy con-tinues to grow at a slow but

steady pace.

Consumers appeared to make more big purchases in November. They spent more on electronics, appliances and autos. So-called core sales, which exclude autos, gasoline and building materials, rose for the 11th straight norm.

Meanwhile, sales fell at gro-cery stores, building supply

stores and restaurants.

"People decided to go to the store and do their shopping rather than to the restaurant," Jonathan Basile, an economist at Credit Suisse.

Paul Dales, a senior U.S. economist at Capital Economist, and its about the store of the a surprise. He notes that the larger spending increases over the summer came after consumers dipped into their savings to make up for smaller gains in

make up for smaller gains in their income.
"November's modest rise could therefore be the start of a period in which households start to spend more within their means," Dales said.
In separate reports Tuesday:
39 U.S. businesses increased

their stockpiles in October after slowing inventory growth in the previous month. The Commerce inventories rose a seasonally adjusted 0.8 percent. Sales in-creased 0.7 percent, the fifth straight gain.

straight gain.

In September, businesses didn't increase their stockpiles for the first time after 20 months of gains. Many had worried that consumer demand would fall after the little growth in the first half of the year. With depleted stockpiles and

higher demand, economists expect a modest rebound in inven-tory growth in the final three months of the year.

>> The number of positions

in the U.S. waiting to be filled dropped in October. Openings fell by 110,000 to 3.27 million, the Labor Department said. Hir-ing also slowed by 110,000 from the prior month to 4.04 million, and firings eased.

## **HDR:** Committed to Omaha as home

Continued from Page 1

network beyond its current 185 locations and to grow its staff by direct hiring and by acquiring other architecture and engineering companies.
"We want to grow both sides," Little said. "We like the balance."

ance." Symbolic of HDR's simultane-Symbolic of HDR's simultane-ous global and close-to-home fo-cus, last month the firm opened offices in Shanghai, China, and Lincoln, both with ambitious growth objectives. The firm's staff, including about 860 in Omaha, is heavy on University

Omaha, is heavy on University of Nebraska graduates but also has about 200 employees who speak Mandarin Chinese. HDR, founded in 1917, has completed projects in 60 countries. Its Midlands work includes the West Dodge Expressway, the Holland Performing Arts Center, TD Ameritrade Park and its recently awarded environmental impact study for a rerouted Keystone XL pipeline.

Although HDR's work is na-

line.
Although HDR's work is na-tional and international, Little tional and international, Little said the company is committed to Omaha as its headquarters and believes in hiring graduates from Nebraska, Iowa and other Midwestern universities. The firm fills its headquarters at 84th Street and Indian Hills Drive and has about 100 employees in an office near the Westroads, with long-term leases.

es. HDR's strength in both engi-HDR's strength in both engi-neering and architecture means it can bring top-flight skills to bear on a wide range of client needs. "There's not too many hings we don't do," Little said. "We want to be the trusted ad-viser with our clients. They trust us to get it done." Wignall said the company wants to expand its interna-tional business twice as rapidly as its U.S. business. Although engineering accounts for about two-thirds of HDR's business, he architecture company has

two-thirds of HDR's business, the architecture company has 52 offices and by itself would be the world's fifth-largest architecture firm and the second-largest in North America, based

Reges in rootal and the state of the state o

HDR INC

### World Architecture Survey

No. 2 North American architecture company

No. 1 in criminal justice, government buildings and health

#### Source: World Architecture Survey Modern Healthcare

No. 1 health care facilities architect, eighth consecutive year

### Engineering News Record No. 2 in environment

No. 6 in water No. 7 in wastewater No. 8 in green design

No. 8 in transportation overall No. 5 in highways No. 9 in bridges and in mass transit/rail

"A lot of our clients are trying to do a lot more with less," he said, and combining services can control costs.

For example, a power line project might also need roadway design work, and HDR can provide both. HDR worked on railway design for the Port of Long Beach, Calift, and expanded its services to include water quality facilities and stormwater handling systems. The company works closely with the Department of Defense on domestic and foreign contracts.

Little said each division handles three major areas. For en

mestic and foreign contracts.

Little said each division handles three major areas. For enjenering, it's transportation; water; and federal energy and resource management. For architecture, it's health care facilities, civic projects; and science company's largest current project is the \$2.5 billion redesign of Denver's freeway system.

HDR recently completed a design for a planned medical civi in Beijing, a layout three-fourths the size of Manhattan with features including hospitals housing 10,000 beds. The architecture division is expanding in China, Europe, Russia, South Korea and the Middle East, including projects in Djibouti, the United Arab Emirates and Kuwait.

Close to home, HDNES works.

and Kuwait.

Close to home, HDR is working on plans for a streetcar sys-

No. 18 in power overall No. 4 in hydropower plants No. 6 in transmission and distribution plants

### HDR'S NU GRADUATES

499 University of Nebraska alumni (Lincoln, Omaha, Kearney campuses)

139 architecture degrees 133 civil engineering degrees

13 environmental science degrees 11 electrical engineering degrees

10 engineering degrees (not specified) 10 construction degrees

9 mechanical engineering degrees 6 biology degrees

3 conservation degrees 2 natural resources degrees

Source: HDR Inc.

tem in Omaha and helped control the damage from this year's Missourl River flood.

Little said the recession drove down fees for professional services, demanding efficiency as companies competed for the available work. Throughout the 2008-09 recession, he said, HDR's annual revenue continued to increase. "We've been able to keep outstanding people."

able to keep outstanding peo-ple. Some government policies have sped up construction work, such as the federal stimulus money aimed at building roads, bridges and other infrastruc-ture, he said. But the uncertain-ty over the federal health care system has slowed down some medical facilities, which is one of HDR's specialties. Health care is changing in a way that will affect the facilities people need, Little said, with less emphasis on hospitals and emergency rooms and more on wellness centers, preventive care and neighborhood-style care facilities. At the same music Wignall

care facilities.

At the same time, Wignall said, there's a growing demand for facilities that house both medical research and patient care and promote collaboration by medical staffs and research-

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## The World-Herald 150

2617.32

2591.42 1227.25 862.43 2612.26 1236.47 870.24

DOW DOW Trans.
DOW Util.
NYSE Comp.
NASDAQ
S&P 500
S&P 400
Wilshire 5000
Russell 2000

CLOSE

12021.39 4906.92 442.71 7363.49

-162.87 -50.10 -4.22 -139.39 -34.59 -18.72 -15.14 -196.00 -12.25

WK MO QTR YTD

NAME	TKR	LAST	CHG	YTD %CHG	VOLUME (00s)	PE	DIV	NAME	TKR	LAST	CHG	YTD %CHG	VOLUME (00s)	PE	DIV
vjAMR Corp	AMR	.56	09	-92.8	501,898	dd		Kellogg Co	K	49.11	70	-3.9	19,948	15	1.72
AT&T Inc Abbott Labs	T ABT	29.01 54.27	02 30	-1.3 +13.3	256,367 53,636	15 19	1.72	Kimberly Clark	KMB	69.91	23	+10.9	17,039	17	2.80
Adobe Systems	ADBE	27.39	65	+13.3	46,336	19	1.92	Kinder Morg Engy	KMP	79.17	+.02	+12.7	3,700	CC	4.641
Alcatel-Lucent	ALU	1.65	06	-44.3	132,188			Kraft Foods Level 3 Commun	KFT LVLT	36.42 18.03	28 36	+15.6	57,625 8.863	20 dd	1.16
Alcoa Inc	AA	9.35	29	-39.2	212,731	10	.12	Lindsay Corp	LNN	53.22	71	-10.4	781	18	.36
Alliant Energy	LNT	41.70 35.58	36 31	+13.4	7,118 54,614	15	1.70	Macy's Inc	M	32.42	37	+28.1	45.927	12	.40
Altera Corp Altria Group	MO	28.87	+.09	+17.3	451,760	17	1.64f	Martha Stewart Liv	MSO	4.86	+.48	+10.0	9.089	dd	.25e
Ameren Corp	AEE	31.89	44	+13.1	15,380	14	1.60f	McDonalds Corp	MCD	98.48	+.45	+28.3	57,845	19	2.801
Am Fst Tx Ex Inv	ATAX	5.10	+.04	-2.7	487		.50	Merck & Co	MRK	35.41	27	-1.7	125,382	13	1.681
Amer Elec Power	AEP	39.32	41	+9.3	35,739	10	1.88f	MetLife Inc	MET	31.07	72	-30.1	72,650	8	.74
Ameristr Casinos Anadarko Petrol	ASCA APC	17.62 77.81	44 -2.35	+12.7	2,795 26,916	12 dd	.42	Microsoft Corp	MSFT	25.51	19	-8.6	377,895	9	.801
Aon Corp	AON	45.33	- 96	-15	14,905	17	60	Monsanto Co Mosaic Co	MON	69.04 50.00	-2.19 51	9 -34.5	38,080 65,268	23	1.20
Apache Corp	APA	93.94	-3.54	-21.2	24,979	9	.60	NCR Corp	NCR	16.62	47	+8.1	7.361	11	.20
Apple Inc	AAPL	391.84	-1.78	+21.5	104,202	14		Neinet Inc	NNI	23.82	18	+.5	894	5	.40
Applied Matls Aqua America Inc	AMAT WTR	10.52	68 09	-25.1 -4.1	213,965	7	.32	News Corp B	NWS	17.86	10	+8.8	14,630	16	.191
Arch Dan Mid	ADM	28.34	78	-5.8	37.824	9	.70f	Nucor Corp	NUE	39.84	77	-9.1	31,646	20	1.45
BP PLC	BP	41.83	88	-5.3	47,160	16	1.68	OGE Energy	OGE	52.55	04	+15.4	5,803	15	1.571
Bank of America	BAC	5.45	27	-59.1		dd	.04	Occid Petl	OXY	91.78	-2.62	-6.4	46,451	12	1.84
Berkshire Hath A Berkshire Hath B	BRK/B	114625 76.27	-1610 -1.34	-4.8 -4.8	55.764	16 16		ONEOK Partners LP	OKS	53.39	+.50	+34.3	1,758	20	2.381
Black Hill Corp	BKH	32.40	-1.34	+8.0	2.851	22	1.46	Oracle Corp	OSK	31.32	37	+.1	220,212	18	.24
Block H&R	HRB	15.85	07	+33.1	32,177	15	.80f	Oshkosh Corp Otter Tail Corp	OTTR	21.35	41 16	-40.5 -5.3	5,723	24	1.19
Boeing Co	BA	70.90	-1.03	+8.6	54,389	14	1.68	PG&E Corp	PCG	38 10	- 14	-20.4	108 187	15	1.82
Brist Myr Sqb	BMY	33.18	36	+25.3	87,848 2 298	17	1.36f	PepsiCo	PEP	64.66	53	-1.0	58.264	16	2.06
Buckeye Part Buckle Inc	BPL	63.55	42 45	-4.9 +6.0	2,298 3.853	13	4.10f .80a	Pfizer Inc	PFE	20.39	17	+16.4	401,137	13	.881
CME Group	CME	243.51	-4.55	-24.3	5,946	13	5.60	Potash Corp	POT	40.16	60	-22.2	105,640	12	.28
CSG Systems Int	CSGS	14.87	22	-21.5	1,356	14		Principal Fncl Grp	PFG	23.75	78	-27.1	28,847	8	.701
CVS Caremark Corp	CVS	38.15	22	+9.7	73,275	15	.50	Procter & Gamble	PG	64.31	66		87,574	16	2.10
Cabelas Inc Caseys Gen Store	CAB	24.75 48.49	47 53	+13.8	6,568 2,715	12	60	Prudential Fncl Qualcomm Inc	PRU	48.62 54.78	-1.77 - 40	-17.2 +10.7	40,216 96,166	6 22	1.451
Caterpillar Inc	CAT	93.24	-2.73	4	62,795	14	1.84		RDS/A	70.63	-1.28	+10.7	24.639	14	3.36
CenturyLink Inc	CTL	35.69	03	-22.7	47.831	16	2.90	Royal Dutch Shell A SAIC Inc	SAL	12.32	-1.20	-22.3	21,653	16	3.30
Chevron Corp	CVX	103.07	-1.18	+13.0	75,548	8	3.12	Schwab Corp	SCHW	11.72	25	-31.5	103,955	17	.24
Cisco Syst Citigroup	CSCO	18.53 27.22	35 -1.55	-8.4 -42.5	430,381 485,687	16	.24	Smucker, JM	SJM	76.48	94	+16.5	4,720	19	1.92
Clorox Co	CLX	64.99	04	+2.7	8,692	19	2.40	Southern Co	SO	44.21	35	+15.6	47,256	19	1.89
CocaCola	KO	66.89	68	+1.7	66,802	12	1.88	Stryker Corp	SYK	47.07	78	-12.3	17,476	14	.851
Comcast Corp A	CMCS	A 23.27	+.59	+6.4	198,073	16	.45	Suntrust Bks	STI	16.84	38	-42.9	68,248	16	.20
ConAgra Foods	CAG	25.45 70.48	25 -1.47	+12.7	34,278 73,865	15	.96f 2.64	Sysco Corp	SYY	29.22 15.96	25 36	6 -16.0	28,780 29,452	15	1.081
ConocoPhillips Con Edison	FD	58.82	42	+18.7	14,381	16	2.04	TD Ameritrade Hidg Target Corp	TGT	53.47	03	-11.1	43.858	12	1.20
Coming Inc	GLW	13.48	31	-30.2	196.827	6	.30f	3M Company	MMM	80.59	-1.61	-6.6	33,268	14	2.20
Costco Wholesale	COST	84.15	22	+16.5	23,087	25	.96	Time Warner	TWX	34.24	36	+6.4	54.869	13	.94
Covidien PLC	COV	43.41	95	-4.9	30,860	11	.90f	Toyota Mot	TM	66.49	-1.71	-15.4	4,414		1.26e
DTE Energy Co Deere Co	DTE DE	51.93 76.97	25 -1.37	+14.6	36,195 31,965	12	2.35	Travelers Cos	TRV	55.83	19	+.2	44,073	15	1.64
Disney	DIS	36.65	+.09	-2.3	100,281	15	.60f	Tyco Inti Ltd	TYC	46.10	98	+11.2	26,064	14	1.00
Dominion Resources	D	50.31	46	+17.8	22,124	17	1.97	USG Corp	USG	9.74	18	-42.1	18,788	dd	
Dow Chemical	DOW	26.34	76	-22.8	59,092	11	1.00	Union Pacific Corp	UNP	100.60	-1.15	+8.6	17,786	16	2.401
DuPont Duke Energy	DD DUK	43.91 20.61	-1.13 25	-12.0 +15.7	84,315 103,244	12 16	1.64	UPS class B US Bancoro	USB	71.84	61 25	-1.0 -3.4	41,514 144,130	17	2.08
EMC Corp	EMC	23.10	45	+15.7	184,297	23	1.00	Utd Technologies	UTX	74.48	-1.83	-5.4	48.378	14	1.92
Edison Intl	EIX	38.97	08	+1.0	16,063	13	1.30f	Valero Energy	VLO	20.70	45	-10.5	87.675	7	.601
Emerson Elec	EMR	50.38	-1.16	-11.9	33,770	15	1.60f	Valmont Ind	VMI	83.94	-2.33	-5.4	748	15	.72
Energizer Hold Exelon Corp	ENR	73.81 43.06	15 52	+1.2	4,401 45,422	20	2.10	Verizon Comm	VZ	38.35	08	+7.2	122,049	15	2.00
Exxon Mobil Corp	XOM	80.05	-1.29	+9.5	178,028	10	1.88	Visa Inc	V	96.92	27	+37.7	34,088	19	.881
FedEx Corp	FDX	81.63	-1.61	-12.2	23,728	17	.52	WalMart Strs	WMT	58.09	23	+7.7	100,257	13	1.46
Ford Motor	F	10.85	18	-35.4	401,246	5	.20	Walgreen Co	WAG	33.89	33	-13.0	72,830	12	.90
Gen Dynamics Gen Electric	GD GE	64.01 16.46	-1.06 38	-9.8	11,547	9	1.88	Watsco Inc WellPoint Inc	WSO WLP	65.26 65.39	+.09	+3.5	2,243	25 9	2.481
General Motors Co	GM	20.80	35	-43.6	61,983	13		Wells Fargo & Co	WEC	26.29	62	-15.2	248.656	10	.48
Google Inc	GOOG	625.39	-2.03	+5.3	21,173	20		Werner Enterp	WERN	23.71	37	+4.9	2.725	18	.20a
Harley Davidson	HOG	38.08	56	+9.8	14,436	20	.50	Westar Energy Inc	WR	27.03	12	+7.4	7.325	15	1.28
Hartford Fn Sv	HIG	16.52	97	-37.6	85,655	7	.40	Western Union Co	WU	17.58	60	-5.3	77.884	12	.32
Hershey Company Hewlett Packard	HSY HPQ	59.05 27.34	25 44	+25.2	11,859 194,767	22	1.38	Whirlpool	WHR	49.41	38	-44.4	22,332	11	2.00
Hormel Foods	HRL	29.04	54	+13.3	9,538	17	.60f	Williams Cos	WMB	31.34	31	+26.8	100,262	20	1.001
Intel Corp	INTC	24.00	-1.01	+14.1	890,823	10	.84	Windstream Corp	WIN	11.63	09	-16.6	125,111	22	1.00
IBM	IBM	192.18	-2.38	+30.9	37,712	15	3.00	Yahoo Inc	YHOO	15.47 58.96	47 +1.00	-7.0	143,578	19	1 14
JPMorgan Chase & Co	JPM	32.04 63.51	-1.14 -1.02	-24.5 +2.7	358,322	7 15	1.00	Yum! Brands Inc Zimmer Holdings	YUM ZMH	58.96 48.27	+1.00	+20.2	51,848 16,731	14	1.14
Johnson & Johnson	JIVJ	03.51	-1.02	+2./	107,042	10	2.26	Lammer naturings	ZMFI	40.2/	99	-10.1	10,731	14	

### COMMODITIES

Arrangement 52,540 43,2: Ald (all purchase types) 10 30TIATED PURCHASE (In rows & Gilts (carcass bas Prior Day's closing wei 204), 0.87 lower Base Prior Weighted Average \$82.86.

CASH GRAINS
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low Soybeans 11.00-11.12 up 5 to i

CHICAGO BOARD OF TRADE
CHICAGO (AP) — Futures trading on the Chicago
Board of Trade Mon.:
Open High Low Settle Cho.

	Dec	574	579		575 1/2	4					
	Mar	587 3/4	601 3/4	587 1/4	594 1/4	-13					
	May	610 3/4	620 1/2	608 1/2	614	-33					
	Jul	633	634 1/2	623	627	-61					
	Sep	651 3/4	652	641	645 3/4	-					
	Dec	662 1/4	672	660 1/4	664 1/2	-61					
	Mar	680 3/4	687 1/4	679 1/2	681 1/4	-					
	May	685	687 1/2	685	687 1/2	-53					
	Jul	671	679 3/4	671	678	-41					
	Sep	691 1/2	691 1/2	686 1/2	686 1/2	-					
	Dec	699 1/2	699 1/2	693 1/2	693 1/2	-					
	Mar	705 1/4	705 1/4	702	702	-31					
	May	705 1/4	705 1/4	702	702	-31					
	Jul		702 3/4		701	-13					
Est. sales 62,031. Fri.'s sales 79,608											
Fri.'s open int 372,622, up 360											
	CORN										
	5.000	bu minin	ium: cent	s per bus	hel						

bu minimum; cents per bushel 578 1/4 588 1/2 576 1/2 585 1/2 586 597 1/4 586 59 594 586 597 1/4 586 59 594 595 605 1/2 593 3/4 602 1/2 600 3/4 611 599 1/2 608 1/2 565 1/2 575 565 1/2 574 1/4 545 1/2 553 1/4 545 548 557 1/4 564 557 1/4 500 1/4 574 1/4 577 1/2 572 1/2 573 1/2 500 3/4 500 3/4 557 557

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NY HSGE Bank USA 4 pm. Fri. \$271,750 pp. \$23.00.

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WONTENDOUS METAL PROEST

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# **Schlessinger:** Patent is pending

that contained medications, such as hydrocortisone, or any that were specifically aimed at dry, cracked skin on the fingers or other targeted areas.

To be sure, his father hired a

To be sure, his father hired a patent attorney to research it. Their attorney, Roberta Hastreiter, based in Atlanta, gave them the green light to move forward. The patent for Fix-MySkin Healing Balm is pend-

ing. The mission to create a body balm that was portable, easy to use and medically effective had begun.

Daniel was still young and could help only so much because he didn't understand much of the medical jargon and discus-sions. Even so, his father had sions. Even so, his father had him sit in on meetings and on conference calls with attorneys and manufacturers. "This was really Daniel's baby," Joel Schlessinger said.

baby," Joel Schlessinger said. Even the business professionals they worked with during the process took time to explain details to Daniel, making sure he felt a part of the deal. But, "it wasn't an easy process," Joel Schlessinger brought his father, Bernie Schlessinger, who has a Ph.D. in physical chemistry, on board to help develop formulas. They knew they wanted

to add 1 percent hydrocortisone in the balm, but hydrocortisone tends to glob and be mess year tends to glob and be mess year and has a bitter taste in lip balms. So figuring out how to make it glide on smoothly and taste good was a challenge.

After roughly four years of research and S4 different formulations, they finally found the right one.

muiations, they initially round the right one.

During the past few years, Daniel, who was attending Millard North High School and had taken advanced science classes, was able to understand more and get back into his creative role.

role. He worked with chemists af-He worked win chemists are ter school, before track prac-tices or whenever he had free time. He used vacations and time off from school to travel to potential manufacturers. Most recently, he spent most of his summer familiarizing himself with all of the Food and Drug Administrations.

with all of the Food and Drug Administration's requirements and worked with a liaison for the FDA to make sure the prod-uct met all of the guidelines. "These professionals couldn't believe they were dealing with a high school senior," Joel Schlessinger said

a high school senior," Joel Schlessinger said. But Daniel won't take all the credit. Turning his idea into a reality was a "family affair," with his sister, Claire, his moth-er, Nancy, and his grandmother

June throwing in ideas and giv-

ing advice.

The FixMySkin Healing
Balm, which went on sale a few
weeks ago, has been featured in
national health and beauty magazines such as Allure.

The healing body balms come in three sizes: a small jar, a chapstick size and a glue-stick size, ranging from \$8 to \$12. They can be purchased at Joel Schlessinger's Omaha store, Lovely Skin, near 144th Street and West Center Road, or on-line. Visit Omaha.com for a link

to the site.

Already, 3,000 individual containers have been sold in store

and online. Joel Schlessinger distributed the product to roughly 200 der-matologists and skin specialists at a recent convention in Las Vegas and sold an additional 200. The hope is to eventually sell the product through other

sell the product through other vendors and retailers. "It's a good feeling to see all the work come together and produce a product people like," Daniel Schlessinger, 'It was a beautiful thing to see Daniel grow alongside the develop-ment of this product."

## **Wage:** Employers face other costs

Continued from Page 1

Continued from Page 1
who make most of their income
from tips — will see more money
while his salaried kitchen staff
will have to take the hit.
What the average San Franciscan may not know, he said, is
that business owners also must
pay an additional \$1.23 to \$1.85
an hour per employee for healthcare coverage if they don't offer
health insurance. San Francisco health insurance. San Francisco is also the only city in the state that charges a payroll tax of 1.5 percent; it also mandates nine paid sick days annually per em-

percent; it also mandates nine paid sick days annually per employee.

"So that drives me nuts, that as a chef, I have to cut my kitchen allowance," Scherotter said.

"What I pay for a waiter is more than double what Manhattan pays, it's more than double what Manhattan pays, it's more than double wather than double what Manhattan pays, it's more than double wather than double what Manhattan pays, and it's four the chicago pays, and it's four the criticas was a discount of the company of the complex of the comple

whammy of recession and wage hikes has led to eight layoffs in his kitchen in the past four

"We hear that all the time," said Steve Falk, president and CEO of the San Francisco Chamber of Commerce.
He said that by the time you add up all the mandates and taxes that city employers must pay for their minimum-wage workers, the payroll burden is at least 25 to 40 percent higher than other Bay Area cities.
He gave the example of catering companies bidding for the

ing companies bidding for the

ing companies bidding for the contract at the city's Treasure is-land. In the end it went to a Napa firm over a San Francisco can be farm over a San Francisco campany because Napa was able to come in lower.

"You can't on one hand as a city impose mandates and fees on a local business and then exclude them because their costs are too high when they go to bid on a city contract or a city service," Falk said. The chamber of commerce is calline on the city to build said. is calling on the city to build in a 25 to 30 percent bid allowance for San Francisco companies.

"Fortunately, it's a very attrac-"Fortunately, it's a very attrac-tive place to own a business and businesses thrive here because of the number of visitors," Falk said. "But we always worry: Where's the tipping point?"

## Russia:

Nation seen as 'big opportunity' for producers

Continued from Page 1

business with other coun-

ousness with other countries.

"We understand very well that our population is dependant on this development," he said. "Agriculture is viewed as one of the priorities of social and economic development of our country."

Kaness Secretary of Agriculture Secretary of Agriculture and Secretary of Agriculture

cial and economic development of our country,"
Kansas Secretary of Agriculture Dale Rodman said producers in his state, particularly those who raise cattle, are getting interested in the idea of investing in Russian agricultural operations. Foreigners are not allowed to purchase land in Russia, but they are able to lease.
"They're very interested in world cattle markets and opportunities," Rodman said. "And they look at Russia as a big opportunity."
Contact the writer.

Contact the writer: 402-444-1543, erin.golden@e